

Income Statement

LANXESS Group

€ million	Note	2011	2012
Sales	(20)	8,775	9,094
Cost of sales	(21)	(6,765)	(6,986)
Gross profit		2,010	2,108
Selling expenses	(22)	(732)	(763)
Research and development expenses	(23)	(144)	(192)
General administration expenses	(24)	(325)	(339)
Other operating income	(25)	179	186
Other operating expenses	(26)	(212)	(190)
Operating result (EBIT)		776	810
Income from investments accounted for using the equity method		7	1
Interest income		11	5
Interest expense		(104)	(101)
Other financial income and expense		(35)	(46)
Financial result	(27)	(121)	(141)
Income before income taxes		655	669
Income taxes	(28)	(148)	(154)
Income after income taxes		507	515
of which attributable to non-controlling interests		1	1
of which attributable to LANXESS AG stockholders (net income)		506	514
Earnings per share (undiluted/diluted) (€)	(29)	6.08	6.18